

February 15, 2011

Re: \$100 Referral Fee Reminder

Champlain Apartments Still Available for 6/11-5/12

Dear Champlain Apartments Tenants:

We are writing to let you know that we do still have a few apartments remaining for 6/11-5/12. We also want to remind you that we offer a \$100 referral fee to anyone who recommends a group who signs a lease with us. We have paid many of you for your referrals already this year and would be delighted to write some additional checks!

Here is the list of what remains available:

- 7-Bedroom House at 34 Buell Street
- 6-Bedroom Apartment at 355 Pearl Street
- 5-Bedroom Apartment at 361 Pearl Street
- 4-Bedroom Apartment at 202 Howard Street
- 4-Bedroom Apartment at 355 Pearl Street
- 3-Bedroom Apartment in Hill Gardens -- 214 Charter
- 3-Bedroom Apartment at 452 South Union Street
- 2-Bedroom Apartment in Hill Gardens -- 212 Beacon

If you know someone who still needs to procure an apartment for next year, please have them contact us.

Thanks very much.

My Best,

Gene Richards
802-343-9909
generichards@generichards3.com
www.champlainapartments.com